

# Return of Organization Exempt From Income Tax

## 2022

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

**A** For the **2022** calendar year, or tax year beginning , **2022**, and ending , **20**

**B** Check if applicable:  
 Address change  
 Name change  
 Initial return  
 Final return/terminated  
 Amended return  
 Application pending

**C** Name of organization **NAT'L RURAL ECON DEVELOPERS ASSOC**  
 Doing business as  
 Number and street (or P.O. box if mail is not delivered to street address) Room/suite  
**1255 SW PRAIRIE TRAIL PKWY**  
 City or town, state or province, country, and ZIP or foreign postal code  
**Ankeny, IA 50023-7068**

**D** Employer identification number  
**42-1356900**

**E** Telephone number  
**(515) 243-1558**

**G** Gross receipts  
\$ **256,968**

**H(a)** Is this a group return for subordinates?  Yes  No  
**H(b)** Are all subordinates included?  Yes  No  
 If "No," attach a list. See instructions  
**H(c)** Group exemption number

**I** Tax-exempt status:  501(c)(3)  501(c) ( **6** ) (insert no.)  4947(a)(1) or  527

**J** Website: **WWW.NREDA.ORG**

**K** Form of organization:  Corporation  Trust  Association  Other

**L** Year of formation: **1989**

**M** State of legal domicile: **IA**

### Part I Summary

Activities & Governance	<b>1</b> Briefly describe the organization's mission or most significant activities: <b>TO PROVIDE EDUCATION, ADVOCACY AND NETWORKING OPPORTUNITIES TO VARIOUS RURAL ECONOMIC DEVELOPMENT ORGANIZATIONS.</b>		
	<b>2</b> Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	<b>3</b> Number of voting members of the governing body (Part VI, line 1a)	<b>3</b>	<b>18</b>
	<b>4</b> Number of independent voting members of the governing body (Part VI, line 1b)	<b>4</b>	<b>18</b>
	<b>5</b> Total number of individuals employed in calendar year 2022 (Part V, line 2a)	<b>5</b>	<b>0</b>
	<b>6</b> Total number of volunteers (estimate if necessary)	<b>6</b>	
	<b>7a</b> Total unrelated business revenue from Part VIII, column (C), line 12	<b>7a</b>	<b>0</b>
<b>b</b> Net unrelated business taxable income from Form 990-T, Part I, line 11	<b>7b</b>	<b>0</b>	
Revenue	<b>8</b> Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	<b>9</b> Program service revenue (Part VIII, line 2g)		<b>90,950</b>
	<b>10</b> Investment income (Part VIII, column (A), lines 3, 4, and 7d)		<b>164,390</b>
	<b>11</b> Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		<b>0</b>
	<b>12</b> Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		<b>1,628</b>
Expenses	<b>13</b> Grants and similar amounts paid (Part IX, column (A), lines 1-3)		<b>256,968</b>
	<b>14</b> Benefits paid to or for members (Part IX, column (A), line 4)		<b>0</b>
	<b>15</b> Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		<b>0</b>
	<b>16a</b> Professional fundraising fees (Part IX, column (A), line 11e)		<b>0</b>
	<b>b</b> Total fundraising expenses (Part IX, column (D), line 25)	<b>0</b>	
	<b>17</b> Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		<b>225,428</b>
	<b>18</b> Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		<b>225,428</b>
<b>19</b> Revenue less expenses. Subtract line 18 from line 12		<b>31,540</b>	
Net Assets or Fund Balances	<b>20</b> Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	<b>21</b> Total liabilities (Part X, line 26)	<b>412,242</b>	<b>269,148</b>
	<b>22</b> Net assets or fund balances. Subtract line 21 from line 20	<b>179,397</b>	<b>4,763</b>

### Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

**Sign Here**

**TRACEY HOGAN**  
Signature of officer

**TRACEY HOGAN, EXECUTIVE DIRECTOR**  
Type or print name and title

Date

**Paid Preparer Use Only**

Print/Type preparer's name: **Wade Steen**  
Preparer's signature: \_\_\_\_\_  
Date: **10-18-2023**  
Check  if self-employed PTIN: **P01340967**

Firm's name: **Steen & Company**  
Firm's address: **222 E Town St  
Columbus OH 43215**  
Firm's EIN: \_\_\_\_\_  
Phone no.: **614-832-9399**

May the IRS discuss this return with the preparer shown above? See instructions  Yes  No

For Paperwork Reduction Act Notice, see the separate instructions.

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

1 Briefly describe the organization's mission: TO PROVIDE EDUCATION, ADVOCACY AND NETWORKING OPPORTUNITIES TO VARIOUS RURAL ECONOMIC DEVELOPMENT ORGANIZATIONS.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code: ) (Expenses \$ 102,158 including grants of \$ ) (Revenue \$ ) CONFERENCES AND SEMINARS THAT PROMOTE THE EXCHANGING OF IDEAS AND INFORMATION BETWEEN MEMBERS, EDUCATIONAL OPPORTUNITIES FOR ITS MEMBERS, AND FURTHERING THE MOVEMENT OF REVITALIZING RURAL AMERICA THROUGH ECONOMIC ENHANCEMENT.

4b (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )

4c (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )

4d Other program services (Describe on Schedule O.) (Expenses \$ including grants of \$ ) (Revenue \$ )

4e Total program service expenses 102,158

Part IV Checklist of Required Schedules

Table with 3 columns: Question ID, Question Text, Yes, No. Rows include questions 1 through 21 regarding organizational requirements and reporting.

Part IV Checklist of Required Schedules (continued)

Table with 3 columns: Question ID, Question Text, Yes, No. Rows 22-38 covering various organizational requirements and schedules.

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V [ ]

Table with 3 columns: Question ID, Question Text, Yes, No. Rows 1a-1c regarding Form 1096, W-2G forms, and backup withholding rules.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)		Yes	No		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return . . . . .	2a	0		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? . . . . .	2b			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year? . . . . .	3a			X
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O. . . . .	3b			
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? . . . . .	4a			X
b	If "Yes," enter the name of the foreign country _____ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . . . .	5a			X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? . . . . .	5b			X
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T? . . . . .	5c			
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? . . . . .	6a			X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? . . . . .	6b			
7	<b>Organizations that may receive deductible contributions under section 170(c).</b>				
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? . . . . .	7a			
b	If "Yes," did the organization notify the donor of the value of the goods or services provided? . . . . .	7b			
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? . . . . .	7c			
d	If "Yes," indicate the number of Forms 8282 filed during the year. . . . .	7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? . . . . .	7e			
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . . . .	7f			
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? . . . . .	7g			
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? . . . . .	7h			
8	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? . . . . .	8			
9	<b>Sponsoring organizations maintaining donor advised funds.</b>				
a	Did the sponsoring organization make any taxable distributions under section 4966? . . . . .	9a			
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . . . .	9b			
10	<b>Section 501(c)(7) organizations.</b> Enter:				
a	Initiation fees and capital contributions included on Part VIII, line 12 . . . . .	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . . . . .	10b			
11	<b>Section 501(c)(12) organizations.</b> Enter:				
a	Gross income from members or shareholders . . . . .	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) . . . . .	11b			
12a	<b>Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041? . . . . .	12a			
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year . . . . .	12b			
13	<b>Section 501(c)(29) qualified nonprofit health insurance issuers.</b>				
a	Is the organization licensed to issue qualified health plans in more than one state? . . . . . <b>Note:</b> See the instructions for additional information the organization must report on Schedule O.	13a			
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans . . . . .	13b			
c	Enter the amount of reserves on hand . . . . .	13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year? . . . . .	14a			X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O . . . . .	14b			
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? . . . . . If "Yes," see the instructions and file Form 4720, Schedule N.	15			X
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income? . . . . . If "Yes," complete Form 4720, Schedule O.	16			X
17	<b>Section 501(c)(21) organizations.</b> Did the trust, or any any disqualified or other person engage in any activities that would result in the imposition of an excise tax under section 4951, 4952 or 4953? . . . . . If "Yes," complete Form 6069.	17			

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

Table with 5 columns: Question ID, Question Text, Column 1a, Column 18, Yes, No. Rows include 1a, 1b, 2, 3, 4, 5, 6, 7a, 7b, 8, 8a, 8b, 9.

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 5 columns: Question ID, Question Text, Yes, No. Rows include 10a, 10b, 11a, 11b, 12a, 12b, 12c, 13, 14, 15, 15a, 15b, 16a, 16b.

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records.

ACCENT ON MANAGEMENT (614)221-1900, 400 W. WILSON BRIDGE RD, WORTHINGTON, OH 43085

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See the instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) TRACEY HOGAN EXECUTIVE DIRECTOR	5.00	X						0	0	0
(2) GARY CLARK PAST PRESIDENT	1.00			X				0	0	0
(3) DAN BOYSEL PRESIDENT	1.00			X				0	0	0
(4) DAVID CLEVELAND 1st VICE PRESIDENT	1.00			X				0	0	0
(5) BRITTANY DICKEY 2nd VICE PRESIDENT	1.00			X				0	0	0
(6) LISA HURLEY SECRETARY-TREASURER	1.00			X				0	0	0
(7)										
(8)										
(9)										
(10)										
(11)										
(12)										
(13)										
(14)										

**Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** (continued)

(A) Name and title	(B) Average hours per week per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(15) -----										
(16) -----										
(17) -----										
(18) -----										
(19) -----										
(20) -----										
(21) -----										
(22) -----										
(23) -----										
(24) -----										
(25) -----										
<b>1b Subtotal</b> . . . . .										
<b>c Total from continuation sheets to Part VII, Section A</b> . . . . .										
<b>d Total (add lines 1b and 1c)</b> . . . . .							0	0	0	

**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 0

	Yes	No
<b>3</b> Did the organization list any <b>former</b> officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual.</i> . . . . .		X
<b>4</b> For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual.</i> . . . . .		X
<b>5</b> Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person.</i> . . . . .		X

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization



**Part VIII Statement of Revenue**

Check if Schedule O contains a response or note to any line in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514	
Contributions, Gifts, Grants and Other Similar Amounts	<b>1a</b> Federated campaigns . . . . .	<b>1a</b>					
	<b>b</b> Membership dues . . . . .	<b>1b</b>	90,950				
	<b>c</b> Fundraising events . . . . .	<b>1c</b>					
	<b>d</b> Related organizations . . . . .	<b>1d</b>					
	<b>e</b> Government grants (contributions) . .	<b>1e</b>					
	<b>f</b> All other contributions, gifts, grants, and similar amounts not included above	<b>1f</b>					
	<b>g</b> Noncash contributions included in lines 1a-1f . . . . .	<b>1g</b> \$					
	<b>h Total.</b> Add lines 1a-1f . . . . .		90,950				
Program Service Revenue			Business Code				
	<b>2a</b> PROGRAMS AND SERVICES	900099	164,390	164,390			
	<b>b</b> _____						
	<b>c</b> _____						
	<b>d</b> _____						
	<b>e</b> _____						
	<b>f</b> All other program service revenue . . . . .						
<b>g Total.</b> Add lines 2a-2f . . . . .		164,390					
Other Revenue	<b>3</b> Investment income (including dividends, interest, and other similar amounts) . . . . .						
	<b>4</b> Income from investment of tax-exempt bond proceeds . . . . .						
	<b>5</b> Royalties . . . . .						
	<b>6a</b> Gross rents . . . . .	<b>6a</b>	(i) Real				
			(ii) Personal				
	<b>b</b> Less: rental expenses . . . . .	<b>6b</b>					
	<b>c</b> Rental income or (loss)	<b>6c</b>					
	<b>d</b> Net rental income or (loss) . . . . .						
	<b>7a</b> Gross amount from sales of assets other than inventory	<b>7a</b>	(i) Securities				
			(ii) Other				
	<b>b</b> Less: cost or other basis and sales expenses . . . . .	<b>7b</b>					
<b>c</b> Gain or (loss) . . . . .	<b>7c</b>						
<b>d</b> Net gain or (loss) . . . . .							
<b>8a</b> Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18 . . . . .	<b>8a</b>						
<b>b</b> Less: direct expenses . . . . .	<b>8b</b>						
<b>c</b> Net income or (loss) from fundraising events . . . . .							
<b>9a</b> Gross income from gaming activities, See Part IV, line 19 . . . . .	<b>9a</b>						
<b>b</b> Less: direct expenses . . . . .	<b>9b</b>						
<b>c</b> Net income or (loss) from gaming activities . . . . .							
<b>10a</b> Gross sales of inventory, less returns and allowances . . . . .	<b>10a</b>						
<b>b</b> Less: cost of goods sold . . . . .	<b>10b</b>						
<b>c</b> Net income or (loss) from sales of inventory . . . . .							
Miscellaneous Revenue			Business Code				
	<b>11a</b> OTHER MISC REVENUES	900099	1,628	1,628			
	<b>b</b> _____						
	<b>c</b> _____						
	<b>d</b> All other revenue . . . . .						
<b>e Total.</b> Add lines 11a-11d . . . . .		1,628					
<b>12 Total revenue.</b> See instructions . . . . .		256,968	166,018	0	0		

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

<b>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</b>		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 . . . .				
2	Grants and other assistance to domestic individuals. See Part IV, line 22 . . . . .				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 . . . .				
4	Benefits paid to or for members . . . . .				
5	Compensation of current officers, directors, trustees, and key employees . . . . .				
6	Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . . .				
7	Other salaries and wages . . . . .				
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) . .				
9	Other employee benefits . . . . .				
10	Payroll taxes . . . . .				
11	Fees for services (nonemployees):				
a	Management . . . . .	98,195		98,195	
b	Legal . . . . .				
c	Accounting . . . . .				
d	Lobbying . . . . .				
e	Professional fundraising services. See Part IV, line 17 .				
f	Investment management fees . . . . .				
g	Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.) . .	4,663		4,663	
12	Advertising and promotion . . . . .	13,695		13,695	
13	Office expenses . . . . .	5,462		5,462	
14	Information technology . . . . .				
15	Royalties . . . . .				
16	Occupancy . . . . .				
17	Travel . . . . .				
18	Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . .				
19	Conferences, conventions, and meetings . . . . .	91,559	91,559		
20	Interest . . . . .				
21	Payments to affiliates . . . . .				
22	Depreciation, depletion, and amortization . . . . .				
23	Insurance . . . . .	1,255		1,255	
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.)				
a	<b>BOARD EXPENSES</b>	10,599	10,599		
b					
c					
d					
e	All other expenses _____				
25	<b>Total functional expenses.</b> Add lines 1 through 24e. .	225,428	102,158	123,270	0
26	<b>Joint costs.</b> Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) . . . . .				

**Part X Balance Sheet**

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year
<b>Assets</b>	<b>1</b> Cash - non-interest-bearing	178,407	1	109,374
	<b>2</b> Savings and temporary cash investments	157,777	2	158,438
	<b>3</b> Pledges and grants receivable, net		3	
	<b>4</b> Accounts receivable, net	75,350	4	
	<b>5</b> Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	<b>6</b> Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	<b>7</b> Notes and loans receivable, net		7	
	<b>8</b> Inventories for sale or use		8	
	<b>9</b> Prepaid expenses and deferred charges	708	9	1,336
	<b>10a</b> Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	<b>10a</b>		
	<b>b</b> Less: accumulated depreciation	<b>10b</b>		<b>10c</b>
	<b>11</b> Investments - publicly traded securities		11	
	<b>12</b> Investments - other securities. See Part IV, line 11		12	
	<b>13</b> Investments - program-related. See Part IV, line 11		13	
	<b>14</b> Intangible assets		14	
	<b>15</b> Other assets. See Part IV, line 11		15	
<b>16 Total assets.</b> Add lines 1 through 15 (must equal line 33)		412,242	16	269,148
<b>Liabilities</b>	<b>17</b> Accounts payable and accrued expenses	41,012	17	3,578
	<b>18</b> Grants payable		18	
	<b>19</b> Deferred revenue	138,385	19	1,185
	<b>20</b> Tax-exempt bond liabilities		20	
	<b>21</b> Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	<b>22</b> Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	<b>23</b> Secured mortgages and notes payable to unrelated third parties		23	
	<b>24</b> Unsecured notes and loans payable to unrelated third parties		24	
	<b>25</b> Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		25	
	<b>26 Total liabilities.</b> Add lines 17 through 25		179,397	26
<b>Net Assets or Fund Balances</b>	<b>Organizations that follow FASB ASC 958, check here <input type="checkbox"/></b> <b>and complete lines 27, 28, 32, and 33.</b>			
	<b>27</b> Net assets without donor restrictions		27	
	<b>28</b> Net assets with donor restrictions		28	
	<b>Organizations that do not follow FASB ASC 958, check here <input checked="" type="checkbox"/></b> <b>and complete lines 29 through 33.</b>			
	<b>29</b> Capital stock or trust principal, or current funds		29	
	<b>30</b> Paid-in or capital surplus, or land, building, or equipment fund		30	
	<b>31</b> Retained earnings, endowment, accumulated income, or other funds	232,845	31	264,385
	<b>32</b> Total net assets or fund balances	232,845	32	264,385
<b>33</b> Total liabilities and net assets/fund balances	412,242	33	269,148	

**Part XI Reconciliation of Net Assets**

Check if Schedule O contains a response or note to any line in this Part XI

<b>1</b>	Total revenue (must equal Part VIII, column (A), line 12)	<b>1</b>	256,968
<b>2</b>	Total expenses (must equal Part IX, column (A), line 25)	<b>2</b>	225,428
<b>3</b>	Revenue less expenses. Subtract line 2 from line 1	<b>3</b>	31,540
<b>4</b>	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	<b>4</b>	232,845
<b>5</b>	Net unrealized gains (losses) on investments	<b>5</b>	
<b>6</b>	Donated services and use of facilities	<b>6</b>	
<b>7</b>	Investment expenses	<b>7</b>	
<b>8</b>	Prior period adjustments	<b>8</b>	
<b>9</b>	Other changes in net assets or fund balances (explain on Schedule O)	<b>9</b>	0
<b>10</b>	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	<b>10</b>	264,385

**Part XII Financial Statements and Reporting**

Check if Schedule O contains a response or note to any line in this Part XII

		Yes	No
<b>1</b>	Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule O.		
<b>2a</b>	Were the organization's financial statements compiled or reviewed by an independent accountant? . . . . . If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	X	
<b>b</b>	Were the organization's financial statements audited by an independent accountant? . . . . . If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
<b>c</b>	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? . . . . . If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.	X	
<b>3a</b>	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Uniform Guidance, 2 C.F.R. Part 200, Subpart F? . . . . .		X
<b>b</b>	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits . . . . .		

**SCHEDULE O  
(Form 990)**

**Supplemental Information to Form 990 or 990-EZ**

OMB No. 1545-0047

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.

**2022**

Attach to Form 990 or Form 990-EZ.

**Open to Public  
Inspection**

Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

Department of the Treasury  
Internal Revenue Service

Name of the organization

**NAT'L RURAL ECON DEVELOPERS ASSOC**

Employer identification number

**42-1356900**

**01. Management duties delegation (Part VI, line 3)**

A MANAGEMENT COMPANY IS HIRED BY THE BOARD TO MANAGE THE DAILY OPERATIONS OF THE ORGANIZATION.

**02. Members or stockholder classes and rights (Part VI, line 6)**

DEFINITION OF MEMBERSHIP:

REGULAR MEMBERSHIP: ANY PERSON EMPLOYED BY AN ORGANIZATION DEFINED AS A LOCAL OR REGIONAL NON-FOR-PROFIT ECONOMIC DEVELOPMENT ORGANIZATION, RURAL UTILITY AS DEFINED, ASSOCIATION, OR GOVERNMENT AGENCY, EDUCATIONAL INSTITUTIONS, AND ECONOMIC DEVELOPMENT RELATED VENDORS SUCH AS CONSULTANTS, DEVELOPMENT COMPANIES, REAL ESTATE SERVICES, FINANCIAL INSTITUTIONS, LAW FIRMS, ACCOUNTING FIRMS AND SITE CONSULTANTS, CONSTRUCTION COMPANIES, REAL ESTATE DEVELOPMENT, AND RETIRED EMPLOYEES OF SAID ORGANIZATIONS. RURAL UTILITIES SHALL BE DEFINED AS ORGANIZATIONS THAT BORROW MONIES OR ARE ELIGIBLE TO BORROW MONIES FROM (1) RURAL UTILITY SERVICE, (2) NATIONAL RURAL UTILITIES COOPERATIVE FINANCE CORPORATION, (3) COBANK OR (4) RURAL WATER DISTRICTS. NAME OF THE PERSON AS IDENTIFIED ON THE MEMBERSHIP APPLICATION.

RURAL UTILITIES SHALL BE DEFINED AS (1) COOPERATIVE RURAL UTILITIES, (2) RURAL LOCAL EXCHANGE CARRIERS AS DEFINED IN THE U.S. TELECOMMUNICATIONS ACT OF 1996 OR (3) ORGANIZATIONS THAT BORROW MONIES OR ARE ELIGIBLE TO BORROW MONIES FROM THE (1A) RURAL UTILITIES SERVICE, (2B) NATIONAL RURAL UTILITIES COOPERATIVE FINANCE CORPORATION, OR (3C) COBANK. THE MEMBERSHIP SHALL BE IN THE NAME OF THE PERSON AS IDENTIFIED ON THE MEMBERSHIP APPLICATION. - AFFILIATE LIMITED MEMBER: ANY REGIONAL ORGANIZATION THAT CONSISTS OF SEPARATE DEVELOPMENT ORGANIZATIONS SUCH AS REGIONAL ECONOMIC DEVELOPMENT GROUPS, REGIONAL MARKETING GROUPS, REGIONAL CORRIDORS, REGIONAL UTILITY GROUPS AND COUNCILS OF GOVERNMENT.

Name of the organization <b>NAT'L RURAL ECON DEVELOPERS ASSOC</b>	Employer identification number <b>42-1356900</b>
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CATEGORIES OF MEMBERSHIP

INDIVIDUAL MEMBER: THOSE INDIVIDUALS WHO QUALIFY FOR MEMBERSHIP AS DEFINED IN SECTION 1.

MAY QUALIFY TO BE INDIVIDUAL MEMBERS AND SHALL BE ENTITLED TO ALL THE RIGHTS AND

PRIVILEGES OF MEMBERSHIP, INCLUDING, BUT NOT LIMITED TO, VOTING, THE RIGHT TO VOTE AND THE

RIGHT TO HOLD OFFICE. HONORARY MEMBER: A PAST PRESIDENT OR FOUNDER OF THE ASSOCIATION.

DUES AND ANNUAL CONFERENCE REGISTRATIONS ARE COMPLIMENTARY FOR HONORARY MEMBERS. HONORARY

MEMBERS SHALL BE SELECTED AND APPROVED BY THE BOARD OF DIRECTORS AS NEEDED. STUDENT

MEMBER: AN INDIVIDUAL ENROLLED AT A COLLEGE, UNIVERSITY, COMMUNITY COLLEGE OR OTHER

EDUCATIONAL INSTITUTION FULL-TIME (12+ CREDIT HOURS) AT THE UNDERGRADUATE (OR GRADUATE

LEVEL) IN AN ECONOMIC DEVELOPMENT OR RELATED DEGREE PROGRAM. QUALIFY TO BE AN AFFILIATE

LIMITED MEMBER IN ONE OF THE TWO SUB-CATEGORIES:

1. AN ORGANIZATION MADE UP OF PRIMARILY LOCAL, COMMUNITY-BASED ECONOMIC DEVELOPERS AND/OR

GOVERNMENT OFFICIALS.

2. AN ORGANIZATION MADE UP OF PRIMARILY STAFF AND/OR DIRECTORS OF RURAL UTILITIES. VOTING

MEMBERS: INDIVIDUAL MEMBERS ARE ELIGIBLE TO VOTE ON ACTIONS OF THE ASSOCIATION.

VOTING MEMBERS: INDIVIDUAL MEMBERS ARE ELIGIBLE TO VOTE ON ACTIONS OF THE ASSOCIATION.

NONVOTING MEMBERS: HONORARY, STUDENT, AND AFFILIATE LIMITED MEMBERS ARE NOT ELIGIBLE TO

VOTE ON THE ACTIONS OF THE ASSOCIATION AND ARE NOT ELIGIBLE FOR ELECTION TO ANY ELECTED

POSITION TO THE BOARD OF DIRECTORS.

**03. Member election for additional members (Part VI, line 7a)**

DIRECTORS ARE ELECTED AT-LARGE BY THE MEMEBRSHIP

**04. Form 990 governing body review (Part VI, line 11)**

THE EXECTIVE BOARD REVIEWS THE FORM 990 BEFORE FILING.

**05. Conflict of interest policy compliance (Part VI, line 12c)**

BOARD MEMBERS SIGN A DECLARATION ANNUALLY DISCLOSING ANY KNOWN CONFLICTS.

Name of the organization

**NAT'L RURAL ECON DEVELOPERS ASSOC**

Employer identification number

**42-1356900**

**06. Other officer or key employee compensation (Part VI, line 15b)**

BOARD MEMBERS ARE NOT COMPENSATED FOR THEIR SERVICE.

**07. Governing documents, etc, available to public (Part VI, line 19)**

ALL DOCUMENTS ARE AVAIABLE UPON REQUEST.

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**Overflow Statement**

2022

Page 1

(This page is not filed with the return. It is for your records only.)

Name(s) as shown on return

FEIN

NAT'L RURAL ECON DEVELOPERS ASSOC

42-1356900

**CONFERENCES, CONVENTIONS AND MEETINGS**

<u>Description</u>	<u>Amount</u>
ANNUAL CONFERENCE	\$ 80,414
MEMBER SERVICES	11,145
<b>Total:</b>	<b>\$ 91,559</b>